



Building Schools for the Future & Academies Product Innovations Briefing – 15 April 2010

Programme

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1 Introduction and Objective

- 1.1 BSF / Academies construction teams need better knowledge of genuinely innovative and solutions-based construction and M+E products
- 1.2 BSF budget restraints will mean less newbuild and more refurbishment where innovative products will be vital
- 1.3 Following two successful events in 2009, we are, therefore, arranging a further BSF / Academies Product Solutions and Innovations Briefing on 15 April 2010
- 1.4 On this date, BSF / Academies construction teams will assess products to help meet increasingly stringent standards

2 The Process – Manufacturers and Suppliers

- 2.1 A one-day Product Briefing for BSF / Academies design and construction teams on Thursday 15 April 2010 at our training centre in Leicestershire
- 2.2 13 non-competing manufacturers / suppliers will each make a 15-minute presentation to a panel of design, technical and procurement professionals
- 2.3 This will be followed by up to 10-minutes of questions and answers
- 2.4 Each presentation may be made by a maximum of two executives from each manufacturer / supplier
- 2.5 Products and systems must offer innovation or design / construction solutions to the BSF / Academies programmes. Some examples of issues the programmes face –

Contractor Issues

- ▶ Speed and ease of installation and construction
- ▶ Initial and through life value, whole life costs
- ▶ Compliance with developing environmental legislation
(‘Aim of the Task Force is to develop a roadmap to zero carbon for all new schools by 2016’)
This will increasingly be a major factor in product choice.



Client Issues

- ▶ Educational outcomes, use of colour, space maximisation
 - ▶ Robustness and vandal resistance
 - ▶ Security and health and safety considerations
 - ▶ Sustainability / energy efficiency, CO₂ reduction and water management
- 2.6 We will arrange a preparation meeting in Market Harborough with all participating presenter companies to help plan the presentation.
- 2.7 We will help arrange follow-up meetings with Designers and Contractors wishing further discussion with suppliers of their choosing.

3 The BSF / Academies Panels

We currently have attendance registrations from:

Contractors		Architects / M+E Consultants
Bovis Lend Lease	Interserve / IPSL	N G Bailey
Bowmer & Kirkland	Laing O'Rourke / Equion	Building Services Design
Carillion / Inspired Spaces	Vinci Construction	MITIE
Catalyst Lend Lease	Wates	Mott MacDonald
Galliford Try	Willmott Dixon Education	Rotary NW

Invitations are currently being considered by:

Contractors		M+E Consultants
Balfour Beatty	Miller Construction	Cundalls
BAM	Morgan Ashurst	WSP
Clugston	Rydon Construction	
Costain (Learning 21)	Sir Robert McAlpine	
EDUCINQ (Osborne & Midas)	Skanska Education Partnerships	
Henry Boot	Thomas Vale Group	
Kier		

4 Costs

Inclusive costs per company based on a maximum of two presenters (not per person)

15 April Innovations Briefing

£1,450.00 + VAT

We estimate the cost to suppliers of arranging meetings with similar BSF partners would be approximately £1,500, based on current sales costs.



5 Registration

Available to 13 non-competing product companies only on a first-come first-served basis.

To ensure positive outcomes for all parties, 15 April is only suitable for companies with genuine product solutions and / or innovations to offer BSF.

Initially, please contact Brian Boley or Richard Blakesley to ensure suitability.

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